# PowerGard™ Protection Plan

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- Dealer Acknowledgement Form
The PowerGard Protection Plan is an extended warranty for John Deere tractors covering defective components/parts due to faulty materials or original workmanship.

There are two coverage forms available for new (in-warranty) tractors:

- **Limited Coverage Form** - pays to repair or replace only covered engine and powertrain components/parts specified in the PowerGard Protection Plan. This is eligible on all new (in-warranty) John Deere tractors. The Limited Coverage form is also available on the used (out of warranty, dealer inventory and pre-inspected & certified) tractors within the Plan B program. All high-wear or maintenance items are excluded.

- **Comprehensive Coverage Form** – pays for repair or replacement of all components of the tractor, except:
  - Items covered by other warranties (such as tires/track, batteries, radios),
  - All high wear or maintenance items, and
  - All AMS components (wiring harnesses, etc. and AMS software & hardware).
  
  AMS hardware can be covered under a separate PowerGard Protection Plan contract and terms.

The Comprehensive Coverage form is not available on large tractors used in commercial scraper / land leveling applications.

**Deductibles:**
- $100 deductible for Compact Utility Tractors
- $250 deductible for all 5000 & 6000 Series tractors
- $500 deductible for all large frame 6R’s, 7000 & 8000 Series tractors
- $750 deductible for all 9000 Series (4WD) tractors

These deductibles under PowerGard Protection are applied per work order.

- **PowerGard** may only be purchased from authorized John Deere equipment dealers, and is available only on John Deere manufactured tractors.

- Various options are available for many new and pre-owned John Deere tractors. (See the Tractor Eligibility section.)

  - A PowerGard contract is written on the tractor. It remains with the tractor and is transferable from one owner to another. There are no fees or paperwork associated with the transfer of coverage to the next customer. Only a second delivery receipt is necessary for this transfer process.

  - The PowerGard Protection Plan is not insurance and should never be represented as such.

  **PowerGard is a great way to help your customers budget their total cost of ownership.**

To participate in the PowerGard Protection Plan, dealers must adhere to the procedures and responsibilities detailed throughout this PowerGard Protection manual and sign and submit the Dealer Acknowledgement Form.

Fax all Dealer Acknowledgment forms to (309) 749-0789 or (309) 748-5021
### ENGINE
**COMPONENTS COVERED**
- Cylinder block
- Rocker arm cover
- Timing gear covers
- Head
- Oil Pan
- All parts contained inside any of the above components.
- Fuel injection pump and injectors
- Electronic unit injectors
- Water Pump
- Electronic fuel injection controller
- Turbocharger
- Flywheel
- Water pump
- Intake and exhaust manifolds attached to the cylinder head
- Oil coolers mounted directly to the engine
- Crankshaft torsional damper
- ECU/BCU’s
- Starters
- Engine Fan Drives

**COMPONENTS NOT COVERED**
- External pipes and hoses (including but not limited to turbo charger, oil line, injector pump lines, and air intake hoses and clamps)
- Fan and accessory drive belts
- Accessory mounting brackets
- Accessories
- Fuel Tank
- Air Conditioning
- Alternators
- Fuel Transfer Pumps
- Thermostats
- Electronic controls such as hand and foot throttles, & internal cab controllers.

### POWERTRAIN
**COMPONENTS COVERED**
- Transmission case
- Differential housing
- Pinion housing
- Clutch housing
- Ring gear housing
- Axle housings
- Final drive housing (inboard and outboard)
- Mechanical front wheel drive clutch housing
- Pump drive housing
- Power take-off clutch housing
- All parts contained inside any of the above components, (except seals on external shafts, dry clutch parts and steering cylinders).
- Input and output shafts
- Transmission control valves (including solenoid valves)
- Electronic transmission controllers
- Drive lines and U-joints
- Transmission charge and lubrication pumps
- Driveline torsional damper and tuner
- Steering pump and motor (track tractors)
- Steering planetaries (track tractors)
- Outboard planetary final drives (track tractors)
- Track steering controllers (track tractors)

**COMPONENTS NOT COVERED**
- Seals on external shafts
- Main hydraulic pump
- Dry clutch parts
- External linkages
- Rims
- Steering cylinders
- Pipes and hoses
- Tires and tubes
- Components mounted to but not functionally part of the drivetrain, such as:
  - Rockshaft parts
  - Mounting brackets
  - Gudgeon/Hinge/Frame/Steering
  - Cylinders
- Three-point hitch controller
- Reverser lever
- Rubber tracks, front idlers, mid rollers, drive wheels, and track tensioning parts (track driven tractors)
**POWERGARD PROTECTION PLAN**

**COMPONENTS COVERED**

All parts of the John Deere tractors are covered under the Comprehensive coverage form, with the exception of the non-covered items listed in the right hand column.

**COMPONENTS NOT COVERED**

Tires
Rubber Tracks
Rubber Hoses, Belts, Seals
Radios
Batteries
Equipment attachments
AG Mgt. Solutions (AMS) Components
- receivers
- processors
- displays
[These AMS items above can get PowerGard extended warranty by purchasing contracts on individual components.]
- wiring harnesses
- software / data
- storage/key cards
Maintenance or Normal Wear Items, such as, but not limited to:
- oil
- filters
- coolant
- fluids (lubricants, conditioners)
- hoses
- seals
- belts
- dry brake systems
- dry clutch systems/components

$100, $250, $500 or $750 deductibles apply depending upon the tractor Series. See Pricing Pages for details.
DEDUCTIBLE APPLIES PER COVERED EVENT.  
(A COVERED EVENT IS ALL REPAIR WORK IN A SINGLE WORK ORDER COVERED BY POWERGARD.)
$100, $250, $500 or $750 deductible applies, depending upon the tractor Series.  See Pricing Pages for details.

POWERGARD COVERAGE & PLANS AVAILABLE

NOTE: To see the details of what is (and is not) covered, Limitations & Exclusions for Limited and Comprehensive PPP, go to the “Contract Forms” section of the Tractor home page and click on the individual contract form PDF links.

PROTECTION PLAN A

The PowerGard Protection Plan A is available for new John Deere tractors. The tractors must be within the John Deere basic warranty of 24 months / 2000 hours. CUTs sold on/after Jan 1, 2016 also have a 6 year Limited Basic Warranty.
Limited (engine & powertrain) or Comprehensive (full machine) coverage is available.

Deere Basic Warranty
Start Date

John Deere Full Machine Basic Warranty Period
0 months 12 months 24 months
0 hours 1000 hours 2000 hours

Eligible Time Periods
"Grace Period"
"Delayed Purchase Period"

Plan A
Available w/o Surcharge
No Certification Required
40% Surcharge Applies

• “Grace Period”: PowerGard Protection Plan can be purchased any time throughout the “Grace Period” (within the first 12 months or 1000 hours of the Deere basic warranty) at the lowest price possible.
• * “Delayed Purchase Period”: A 40% surcharge is applied.

PLAN A TIME/HOUR OPTIONS AVAILABLE

Plan terms below are in Total Months / Total Hours, and include the Basic Warranty:

36 Months / 1500 Hours  48 Months / 1500 Hours  60 Months / 1500 Hours  72 Months / 1500 Hours
36 Months / 2500 Hours  48 Months / 2500 Hours  60 Months / 2500 Hours  72 Months / 2500 Hours
36 Months / 3000 Hours  48 Months / 3000 Hours  60 Months / 3000 Hours  72 Months / 3000 Hours
36 Months / 3500 Hours  48 Months / 3500 Hours  60 Months / 3500 Hours  72 Months / 3500 Hours
36 Months / 4000 Hours  48 Months / 4000 Hours  60 Months / 4000 Hours  72 Months / 4000 Hours
36 Months / 4500 Hours  48 Months / 4500 Hours  60 Months / 4500 Hours  72 Months / 4500 Hours
36 Months / 5000 Hours  48 Months / 5000 Hours  60 Months / 5000 Hours  72 Months / 5000 Hours
36 Months / 6000 Hours  48 Months / 6000 Hours  60 Months / 6000 Hours  72 Months / 6000 Hours
36 Months / 7500 Hours  48 Months / 7500 Hours  60 Months / 7500 Hours  72 Months / 7500 Hours

Sales Tip:
➢ Offer low average annual hour customers the “1500 total hour” options, which cost less. This will add additional time beyond the 24 month basic warranty, and a 1500 total hour cap for a much lower rate.
PROTECTION PLAN A - UPGRADES

A *PowerGard* Protection Plan “upgrade” is purchasing a Plan A time/hour option that is longer than the current contract term on the tractor.

- Upgrades may be purchased anytime before the expiration of the Deere basic warranty or uninterrupted *PowerGard* coverage (and are typically outside the grace period so are surcharged at the current Delayed Purchase Period/Upgrade rates).

- A *PowerGard* Protection Plan Limited coverage “upgrade” contract provides a maximum of 72 total months / 5000 total hours (including the John Deere basic warranty) on current customer-owned machines with uninterrupted Plan A coverage for original and subsequent customers.

- Tractor must be certified anytime a contract is “upgraded” when the machine is beyond the basic warranty / is within the current PowerGard Protection coverage period.

- The difference in the cost of the two contracts will be applicable to a 40% surcharge if the upgrade takes place anytime during the “Delayed Purchase Period” or within the *PowerGard* Protection Plan period (past end of basic warranty).

- The cost of an upgrade is the difference in price between the plan term option being upgraded to (at today’s rates and surcharges) less the original price of the PPP contract(s) purchased.

- Upgrade quotes can be easily calculated using the *PowerGard* Upgrade Calculator from the Tractor Program home page in the PowerGard Protection web site. These are “PIN-driven” so the system knows the current plan term, coverage, what was paid, and what is available for upgrading to, at current PPP rates and surcharges.

- Refunds or “buy-downs” (Comprehensive to Limited) of coverage are NOT permitted under the *PowerGard* Protection Plan.

- For the Tractor – Limited or Comprehensive Coverage (Plan A) higher plan term options of 66, 72, 78, 84, 90 and 96 total months, these upgrade option are ONLY available on machines rolled through dealer inventory, and which pass inspection/certification (and pass fluid tests), are Approved, and which are delivered to the next/different customer.

**NOTE:**

- **Limited (engine & powertrain)** contracts can only be upgraded with Limited (engine & powertrain) contracts.

- **Comprehensive (full machine)** contracts can only be upgraded with Comprehensive (full machine) contracts.

Upgrades are not available between the two different coverage form types (Limited or Comprehensive). Limited coverage terms cannot be upgraded to Comprehensive terms. Comprehensive coverage terms cannot be “downgraded” to Limited coverage terms.
**PROTECTION PLAN B - USED TRACTORS**

The *PowerGard* Protection Plan B is available for pre-owned, inspected, and “Inspected & Certified” John Deere tractors. For Plan B, tractors must be out of John Deere basic warranty and in dealer inventory. The Limited (engine & powertrain) coverage is available for used units. Comprehensive (full-machine) coverage is **not available** on used, out of warranty, units.

<table>
<thead>
<tr>
<th>Deere Basic Warranty</th>
<th>10 Years from Original Dealer Invoice Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expiration Date</td>
<td>5000 Total Operating Hours</td>
</tr>
</tbody>
</table>

*Beyond Deere Basic Warranty Expiration*

<table>
<thead>
<tr>
<th>Plan A</th>
<th>Plan B - Certification Always Required</th>
<th>Unavailable</th>
</tr>
</thead>
</table>

*PowerGard* is only available **prior to the sale** of the tractor, and a delivery receipt is **required** to begin the protection plan coverage.

- Tractor must still be in the dealer’s inventory at the time *PowerGard* is sold.
- Tractor must have been originally dealer invoiced within the last 10 years, and have less than 5,000 total operating hours on a working hour meter.
- Tractor **must be** “certified” **prior to** the quoting and sale of *PowerGard*.

**For Plan B Contracts Sold:**
- The **selling dealer** is responsible for any repairs and replacements for the first 30 days or 50 hours after the contract is purchased and registered with Deere & Co., and must advise the customer to return to their selling dealership during that time frame if a failure occurs.
- Plan B contracts **must be entered on Pathways within 15 days of the delivery receipt.**
- Upgrades of Plan B contracts are **not** available.

[Note: Failure to inspect, certify and submit all required documentation and fluid tests will result in the charge-back of any subsequent PowerGard claims submitted for that PIN. Inspection and Certification should **always** be done **prior to** the quoting, selling, and entering of all PowerGard Protection contracts on used, out-of-warranty units.]

**PLAN B TIME/HOUR OPTIONS**

**Coverage Begins Upon the Delivery of the Used Tractor**

<table>
<thead>
<tr>
<th>Total Months (from delivery)</th>
<th>6</th>
<th>12</th>
<th>12</th>
<th>24</th>
<th>24</th>
<th>24</th>
<th>24</th>
<th>36</th>
<th>36</th>
<th>36</th>
<th>36</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Hours (from current hrs)</td>
<td>500</td>
<td>500</td>
<td>1000</td>
<td>500</td>
<td>1000</td>
<td>1500</td>
<td>2000</td>
<td>500</td>
<td>1000</td>
<td>1500</td>
<td>2000</td>
</tr>
</tbody>
</table>

**Note:** There are two special “low-hour” Plan B options available for very low prices. These are: **12 months / 100 hours** - or - **12 months / 250 hours**

These require the dealer to participate in covering 25% of all covered claims (after the deductible is applied against the repair total) during the life of the PowerGard contract term.

**Sales Tips:**
- Offering *PowerGard* on “certified” tractors helps you turn your used inventory quicker.
- After Certification is complete, display tractors with *PowerGard* Certified decal (DKMIS2087).
- Explain to your customer how the tractor has passed a thorough multi-point tractor inspection/certification process and several scan tests on the fluids.
- Look to the *PowerGard* Plan B 36 month options for re-leasing of pre-owned tractors.
**TRACTOR ELIGIBILITY CHART**

**PLAN A & PLAN B**

<table>
<thead>
<tr>
<th>Deere Basic Warranty</th>
<th>Deere Basic Warranty</th>
<th>10 Years from Original Dealer Invoice Date</th>
</tr>
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<tbody>
<tr>
<td>Start Date</td>
<td>Expiration Date</td>
<td>5000 Total Operating Hours</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>John Deere Full Machine Basic Warranty Period</th>
<th>Beyond John Deere Basic Warranty Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 months 12 months 24 months</td>
<td></td>
</tr>
<tr>
<td>0 hours 1000 hours 2000 hours</td>
<td></td>
</tr>
</tbody>
</table>

**Eligible Time Periods**

<table>
<thead>
<tr>
<th>Eligible Time Periods</th>
<th>&quot;Grace Period&quot;</th>
<th>&quot;Delayed Purchase Period&quot;</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plan A</td>
<td>Available w/o Surcharge</td>
<td>40% Surcharge Applies</td>
</tr>
<tr>
<td>Plan B</td>
<td>Unavailable</td>
<td>Plan B – Certification Always Required</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Unavailable</td>
</tr>
</tbody>
</table>

| Shaded area indicates time frames for eligibility |

**Plan A** – Customers with units still covered under the John Deere Basic Warranty can choose either coverage form:
- Limited (engine & powertrain) Coverage
- Comprehensive (full-machine) Coverage

**Plan B** – Customers purchasing used, out-of-warranty, inspected & certified units from your dealership inventory, can buy:
- Limited (engine & powertrain) Coverage – (only)
- NOTE: CPO Eligible Machines for PPP do have different programs and rules. See CPO section for details.

*Inspection & Certification is **ALWAYS required** on Plan A contracts if the customer is seeking an **Upgrade** and it occurs when the machine is out of basic warranty (inside the PG exposure period). Inspection & Certification is **ALWAYS required** on all used, out-of-warranty units held for sale by your dealership if quoting and selling PowerGard **Plan B** (as well as on CPO units).
**Steps To “Certify” A Tractor**

- If the tractor is in the ‘delayed purchase period’, Certification is only required when seeking Comprehensive PPP coverage (AND on all CPO units). All used (out of warranty) Tractors MUST be Inspected and Certified prior to quoting and selling PowerGard plans (and eligible for Limited coverage).

1. **Order Test Kit - #DKGA2019 (for US) / #DKGA2019CAN (for Canada) – Both @ $82.55/KIT**
The kit includes all of the necessary inspection forms and fluid testing materials. All costs INCLUDE shipping & FLUID TESTING in the price of the kits. Order via the JD Point system.

   Completion of Step 2 and 3 will take approximately an hour to conduct.

2. **Pull Fluid Samples**
   Pull fluid samples from the engine, transmission/hydraulic, and coolant, and then place each of the Bellows® into a plastic bag. Be sure to operate the unit for at least 15 minutes prior to pulling all fluids, to ensure the sample is representative of the entire lubrication systems being tested. Also, test only existing fluids in the unit (whether the unit is in warranty, or on used trade-ins out of basic warranty) prior to any fluid changes.

3. **Submit Fluid Samples**
   Place the PowerGard Inspection/Certification form Part A (pink copy) along with fluid samples into the self-addressed 2-day air postage paid envelope and mail to: **Analyst, Inc. 2450 Hassell Rd. Hoffman Estates, IL. 60195**.

   If forms need to be sent to the PowerGard Protection Plan Dept, for auditing purposes, please fax to: (309) 749-0789. Provide the customer the a copy of the I/C forms for their records.

4. **Review Test Results**
The entire fluid testing process will take from 5 to 10 working days, from the time the samples are taken until the results are received from the Analysts, Inc. lab.

   **Note:** Analysts, Inc. will...
   - Respond by phone or fax for “abnormal” or “critical” results only.
   - Mail all fluid test results to the dealership for their records.
   - Post all final fluid test results on Oilscan Online (and in MFP) for dealer visibility

   Have a qualified technician review the results and complete any corrective actions.

   **Possible fluid test results:**
   - **Normal** - considered acceptable for “certification.”
   - **Monitor** - considered acceptable, re-sampling is recommended.
   - **Abnormal** - should be analyzed closely by a technician with special attention to details provided in the analysis, **corrective actions are required in many cases**.
   - **Critical** - should be analyzed closely by a technician and considered a failure in the certification process.

5. **Complete Inspection Form – Electronic Versions are found in Machine Finder Pro!**
   Complete the form Part A (included in the kit for recording info on the machine, dealer, and fluids). The tractor must pass the visual and mechanical inspection in all areas displayed in the applicable inspection forms in Machine Finder Pro. Use the long version on-line form for Comprehensive PPP coverage and CPO units and use the short version form for Limited PPP coverage. Indicate the completed repair date of any needed repairs in the on-line forms.

6. **Purchase Contract or Promote “Certification”**
   After the tractor has passed “certification” for Plan A “Delayed Purchase Period” requirement, purchase the contract on Pathways. If conducting PG “Certification” to promote eligibility for Plan B, place “PG Certified” decal on the pre-owned tractor. If a CPO machine that is approved, use the “CPO” decal on all approved units to identify those. Once the customer decides to purchase a PowerGard contract on used units, enter the contract within 15 days of the delivery receipt process for Plan B coverage to begin.

   **[Note: If greater than 250 hours are added to a PowerGard “Certified” unit prior to the sale of PowerGard Protection Plan extended warranty, the tractor will require re-certification prior to contract purchase. If more than 50 hours are added to a CPO “Approved” unit, it too will have to be re-inspected, fluid tested and certified/approved.]**