10 July 2015

PowerGard™ Protection Plan

Certified Pre-Owned Program - US & Canada

VERSION 2.0 LIVE - 13 July, 2015!

Effective 13 July, 2015, the US & Canada CPO program (Version 2.0) is fully developed and deployed in the PowerGard Protection Plan web site, with all new content, tools/applications, etc. which will be located under the existing "CPO" tab.

The John Deere Certified Pre-Owned (Version 2.0) program will have the following new features for all "Approved" CPO units, once the CPO-PPP Contract Purchase application is in production on 13 July, 2015:

- Can “Stack” Comprehensive PPP over the top of existing Limited PPP contracts that are in-force on CPO PINs,
- Can purchase (“Stack”), both Comprehensive (12 month term) PPP plans AND Limited PPP plans (for higher total months, hours or both) at the same time on a CPO machine,
- Can “Stack” Comprehensive PPP while also upgrading any existing Limited PPP (out to the maximum plan term options) at the same time/transaction,
- Can continue to “Upgrade” CPO machines from Limited to Comprehensive PPP (as is available today),
- Can put 7R Tractors through the CPO process with the same CPO rules as the current 8R and 4WD Tractor.

Key updates of the PowerGard Protection Plan web site to accommodate for CPO (Version 2.0) include:

- **CPO- PPP “Purchase Contract” Application Changes** – (13 July, 2015) will allow for all the features above for PPP Comprehensive and Limited PPP purchases on Approved CPO PINs (in MFP),
- **CPO Calculator** – to allow CPO PINs (in at least “submitted” status in MFP) to be quoted (using a “Projected Delivery Date” with all features above and to generate a Proposal Document (whether Comprehensive only, or Stacking of Comprehensive + Limited),
- **Machine Finder Pro integration**: The Machine Finder Pro application will show all eligible 7R Tractors that may be eligible for CPO within dealer inventory,
- **Plan B (beyond warranty) Comprehensive Coverage and Rates for 7Rs** – The Plan B Tractor Comprehensive Pricing Pages on the CPO Home Page under PowerGard Protection will be updated,
- **New CPO (Version 2.0) Program Rules embedded in CPO Home Page and Links**: The CPO Home Page will have the new program rules, and be displayed within the CPO Training link, and CPO Video for more information.

Thank you, and good luck in your marketing and selling of “Certified Pre-Owned” machines.

PowerGard Protection Plan Department